Getting Funds

Starting with Minimal Capital

Launch your business with limited funds through smart resource management and strategic partnerships.

Step-by-Step Minimal Capital Strategy:

Phase 1: Resource Inventory (Week 1)

- 1. Available Resources Audit:
 - o **Space**: Can you use your kitchen/spare room? Value: ₹5,000/month saved
 - **Equipment**: What do you already own? List everything usable.
 - **Skills**: What can you do vs. what you need to hire out?
 - **Network**: Who can help with advice, customers, or partnerships?
- 2. Family Investment Strategy:
 - **Equipment Borrowing:** Ask relatives for sewing machine, mixer, etc. for 3 months
 - o **Skill Sharing:** Sister helps with social media, you help with her cooking
 - o **Joint Purchasing:** Buy raw materials in bulk with neighbor's business

Phase 2: Lean Launch (Week 2-4)

3. Start Small Scale:

- Begin with 10-20 customers instead of 100
- Use basic packaging (newspaper, plastic bags) initially
- Deliver personally to save transport costs
- Take orders only on weekends initially

4. **Bootstrap Revenue Model**:

- **Day 1-15**: Take advance orders to fund raw materials
- Week 3-4: Use first earnings to buy better materials
- **Month 2**: Reinvest profits to buy basic equipment
- **Month 3**: Use accumulated savings for business expansion

Practical Examples:

- **Tiffin Service**: Start with 5 regular customers, use your own pots, deliver by scooter
- **Tailoring**: Begin with alterations only, use family sewing machine, work from home
- Beauty Service: Start with threading/waxing at customers' homes, invest in basic kit

Government Schemes and Loans for Women (Comprehensive Guide)

MUDRA Loan - Complete Application Process:

Step 1: Understanding MUDRA Categories

1. **Shishu Loans (up to ₹50,000)**:

- **Best for**: New businesses, home-based ventures
- o **Interest Rate**: 8-12% per annum
- o **Documents:** Aadhaar, PAN, bank statements (6 months), business plan
- **Processing Time**: 15-30 days
- **Collateral**: Not required

2. Kishore Loans (₹50,000 to ₹5 lakh):

- o **Best for:** Growing businesses, equipment purchase
- **Requirements**: 1-2 years business experience

Additional Documents: GST registration, income proof, business address proof

3, Tarun Loans (₹5-10 lakh):

- o **Best for:** Business expansion, hiring employees
- **Requirements**: 3+ years business experience, good credit score

Step 2: MUDRA Application Process

- 1. **Preparation Phase (Week 1)**:
 - o Download application form from <u>mudra.</u>
 - Prepare business plan (2-3 pages):

Business Plan Format:

- What you will sell/make
- Who will buy (target customers)
- How much you expect to earn monthly
- How you will use the loan money
- How you will repay (monthly income projection)

2. **Documentation Phase (Week 2):**

- o **Identity Proof**: Aadhaar card + PAN card
- o Address Proof: Electricity/water bill, ration card
- o **Bank Statements**: Last 6 months personal account
- Business Proof: Shop license, Udyam registration (if available)
 Income Proof: ITR, sales records, customer testimonials

3. Follow-up Process (Week 4-6):

- Bank verification of documents and business premises
- Credit assessment and approval
- Loan agreement signing
- Disbursement to your account

Stand-Up India Scheme:

- Loan Amount: ₹10 lakh to ₹1 crore
- Eligibility: Women entrepreneurs, first-time borrowers
 Sectors: Manufacturing, services, trading businesses
- **Application**: Visit <u>standupmitra.in</u> or nearest bank

Other Women-Specific Schemes:

- 1. **Udyogini Scheme**: Rural women, ₹3 lakh maximum, 5% interest subsidy
- 2. **Stree Shakti Package (SBI)**: Women with >50% business ownership, concessional rates
- 3. **Annapurna Scheme**: Food catering businesses, working capital loans